

#### Bringing your Strategic Plan to Life

Moving it off the shelf and into practice



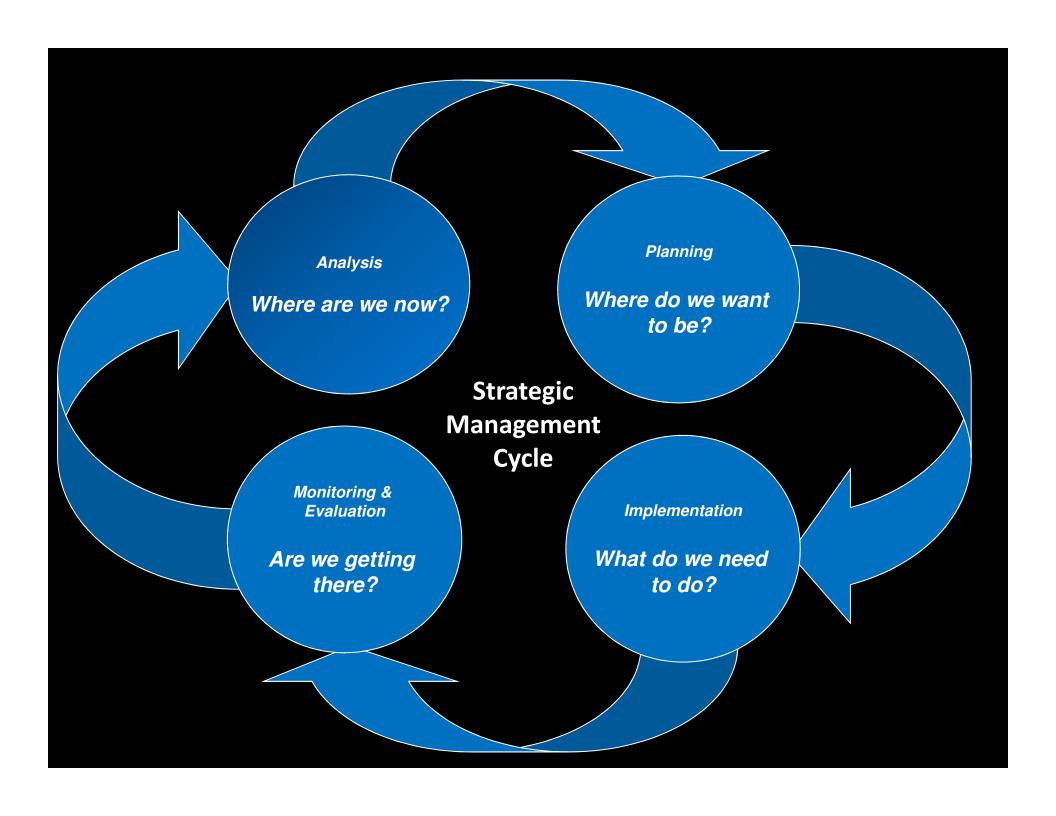
# Assumptions

- ✓ You already have a plan
- Process is customized to each organization's needs, culture and resources
- ✓ Capacity (internal/ external)
- ✓ Allowed sufficient time and resources



# **Strategic Planning**

- ✓ A systematic process through which an organization agrees on – and builds commitment among key stakeholders to – priorities that are essential to its mission and which are responsive to the environment.
- ✓ As a management tool, the process encourages you to ask "Are we doing things right?"
- ✓ As a leadership tool, the process allows you to also consider "Are we doing the right things?"





## **Strategic Management**

- ✓ Guides your ongoing planning work:
  - Adapt processes and systems to reflect new risks, opportunities, lessons learned
  - Determine optimum planning cycle
  - Evolve your terminology, style, formatting
  - Incorporate regular environmental scans
  - Review your structure (governance & operations)
  - Oversee monitoring and evaluation
  - Involve staff and volunteers

#### **Strategic Plan**

#### Mission

Why we exist

#### Vision

What we aspire to be

#### Values

What we believe in

#### Strategic Directions

What we want to focus on

#### Outcomes/ Goals/ Objectives

What we want to achieve

#### Success Indicators

How we will know we've been successful

#### **Operational Plan**

What we need to do, when, by whom, with what



#### So you've got a plan - now what?

✓ Pulling together 'tips & truisms' gathered from management science, our own experience and good practices in and outside of sport



## **Tip #1: Communicate**

- ✓ Develop a communications plan
- Develop core messages and share with key stakeholders:
  - Increases awareness, support & buy-in
  - Helps to re-engage key stakeholders following consultation process
  - Inspires action



- ✓ Video
- ✓ Media release
- ✓ FAQ
- ✓ Podcasts, webcasts, conference calls
- Key messages for spokespeople
- Newsletter
- ✓ E-bulletin
- ✓ Promotional materials



## Tip #2 – Keep it Relevant

- ✓ Plan needs to evolve and adapt in order to maintain relevance
- ✓ Adapt practices and terminology to meet your current needs
- ✓ Look for ways to embed the plan in all aspects of your organization's planning



- ✓ Conduct environmental scans throughout the year (SWOT, SOAR, Risk analysis, Scenario planning)
- Explore trends and implications and make adjustments to plan as required
- Guest speakers and experts
- Communicate updates regularly to stakeholders



#### Tip #3 – Compass

- Everything you do is helping you achieve your mission, move towards your vision, reflective of your values
- Structure follows strategy
- ✓ Prioritize and adapt to new opportunities
- As a framework to organize your:
  - Annual plans
  - Individual work plans
  - Employee/ volunteer evaluations



- ✓ Ask yourself will this activity/decision/action:
  - ➤ Help us accomplish our <u>outcomes/objectives</u>
  - Move us towards our vision
  - Uphold our <u>values & principles</u>
  - Be within our <u>sphere of influence</u>.
  - Provide good <u>return on investment</u>



## Tip #4: Measure Progress

- ✓ Integrated into the design of the strategic planning process
- Once plan is approved, develop indicators to demonstrate progress for the plan and activities
- ✓ Customized reporting to tell your "performance" story
  - Board to AGM (using indicators)
  - Strategic Planning Committee to Board (using strategic framework)
  - □ Staff/Operational Volunteers (using operational plan)
  - External audiences (video, inspirational materials, key messages)
- ✓ Cost of measuring must be less than the value of what is being measured



- ✓ Ask:
  - We will know we are successful when we achieve ...
  - We will monitor our progress by collecting this information ...
  - So what difference did we make ...
  - We will report to our stakeholders during the following timeframe ...
  - We will communicate more broadly to other audiences ...



#### Tip #5: Train & Educate

- Leverage contributions from volunteers and staff
- Ensure that you have the knowledge you need to implement your plan
- ✓ Change or update your IT system ... train your staff & volunteers
- Budget for this appropriately
- Be patient ... this will not happen overnight



- ✓ Workshops
- Training
- Consultants
- Mentorship
- Scheduled meetings
- ✓ IT upgrades: software, information management systems, etc.



## Tip #6: Engage

- ✓ Needs to continue once the plan has been approved
- ✓ Proactively communicate to increase support and buy-in
- ✓ Look for ways to involve your members



- A notice to members about the completed plan
- Consider ratification by members to demonstrate accountability, validate resources spent on plan, to show that 'we heard you', and to create ownership
- ✓ Put a 'call out' to work on committees, participate in working groups, raise funds, etc.



## Tip #7: Budget

- ✓ Integrate budgeting into your planning process
- Ensure budget reflects priorities
- ✓ If something new is added, something needs to come off
- Ensure plan meets available human/financial resources
- Use creative processes to help people prioritize
  - cost/benefit analysis
  - Dotmocracy
  - paired analysis



# **Tip #8: Show Early Wins**

#### Capitalize on low hanging fruit:

- Demonstrates action
- Progress on little things
- Creates trust
- ✓ Generates momentum & a sense of possibility



- Communicate what you have accomplished
  - newsletters
  - email bulletins
  - website
  - key messages for spokespersons
- Encourage others to become involved



#### **Tip #9: Celebrate Success**

- Recognize contributions in creative and impactful ways
- ✓ Make people feel valued
- ✓ Create sense of accomplishment and builds momentum
- ✓ Allow reflection on how far you've come
- ✓ Ensure there is closure



- Look for ways to honour those that have made it possible:
  - Use your communications forums to express public gratitude
  - Honour people at AGM
  - Thank you cards, gift cards, flowers, baskets, clothing, etc.



## Tip #10: 'Can Do' Culture

- ✓ Recognize that ongoing investment is required to create the right environment that encourages the "doing" in a planned and strategic way:
  - Keep your vision in front of you
  - Embrace continuous learning and apply it
  - Live your values
  - Meet expectations
  - Get and keep the right people on the bus



#### Remember

If you don't know where you are going, any road will get you there...



# Thank you Dina Bell-Laroche

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#### Next webinar

#### **Board Orientation**

Joan Duncan

**JDI Consulting** 

March 28th